**NATO WAR**

**EMEA Visit – 13-26 Sep 09**

* **Countries visited**
	+ **Germany**
	+ **Italy**
	+ **Greece**
	+ **Crete**
	+ **Turkey**
	+ **Belgium**

**28 Sep 09**

* **JCCC/JALLC Bid/No-Bid discussions**
* **JCCC/JALLC Pricing Discussions**
* **JCCC/JALLC Technical Proposal Discussions**

**29 Sep 09**

* **AfPak Discussions**
* **JCCC/JALLC Technical Proposal Discussions**
* **Global Services AOP Coordination**

**30 Sep 09**

* **JCCC/JALLC Technical Proposal Discussions**
* **JCCC/JALLC Pricing Discussions**

**1 Oct 09**

* **ManTech/Polycom Discussions regarding the way ahead for ManTech reseller options/operations and ManTech/Polycom marketing and business development efforts in NATO and Eastern Europe.**
* **JCCC/JALLC Technical Proposal Discussions**
* **JCCC/JALLC Pricing Discussions**

**2 Oct 09**

* **JCCC/JALLC Technical Proposal Discussions**
* **JCCC/JALLC Pricing Discussions**

**6 Oct 09**

* **Review NATO opportunities for 2010 and beyond**
* **Brief Management on EMEA visit and recommendations**
* **Visit AFT Federal in Chantilly for discussions regarding mobile communications capabilities and possible opportunities for cooperation within NATO**
* **JCCC/JALLC Technical Proposal**

**7 Oct 09**

* **Discussions with USAFE regarding way ahead in EMEA.**
* **JCCC Pricing analysis discussions**
* **Discussions regarding process for producing TSG Price Proposals**
* **JCCC/JALLC Technical Proposal Discussions**

**8 Oct 09**

* **NATO discussion with Mike Polmar, Senior VP**
* **JCCC/JALLC Technical Proposal**
* **Drafted offer letter for JCCC candidates**
* **JCCC/JALLC Pricing Review**

**9 Oct 09**

* **WAR**
* **JCCC/JALLC Proposal/Pricing Reviews**
* **AfPak Campaign Meeting**
* **JCCC/JALLC Technical Proposal**