




**From:** Vadim Pozharskyi v.pozharskyi.ukraine@gmail.com   
**Subject:** Re: Privileged and Confidential (MLS and FTI: going forward)  
**Date:** June 26, 2014 at 5:37 AM  
**To:** Heather King [REDACTED]@bsfillp.com  
**Cc:** Hunter Biden hbiden@rosemontseneca.com, Devon Archer darcher@rosemontseneca.com, Katie Dodge [REDACTED]@rosemontseneca.com

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Depending upon your advice I am very much willing to come.

And make my visit as fruitful for the purposes of burisma as possible.

2014-06-26 15:04 GMT+03:00 Heather King [REDACTED]@bsfillp.com>:

We also need to discuss today if you're going to come over in July because there are a few meetings with the government that I have on hold until I know whether you'll be able to join or not. If you're not going to come, then we will move ahead without you. If you're going to come, then I definitely want you to be part of the meanings.

Heather King, Esq.  
Partner  
BOIES, SCHILLER & FLEXNER LLP  
5301 Wisconsin Avenue, N.W.  
Washington, D.C. 20015  
[REDACTED]  
[REDACTED]  
[REDACTED]@bsfillp.com

-----Original Message-----

**From:** Vadim Pozharskyi [v.pozharskyi.ukraine@[REDACTED]]  
**Sent:** Thursday, June 26, 2014 07:30 AM Eastern Standard Time  
**To:** Heather King  
**Cc:** Hunter Biden; Devon Archer; Katie Dodge  
**Subject:** Re: Privileged and Confidential (MLS and FTI: going forward)

thanks, look forward

2014-06-26 14:24 GMT+03:00 Heather King [REDACTED]@bsfillp.com>:

It sounded like 1130am worked for everyone so let's talk then using the same conference line we always use.

Heather King, Esq.  
Partner  
BOIES, SCHILLER & FLEXNER LLP  
5301 Wisconsin Avenue, N.W.  
Washington, D.C. 20015  
[REDACTED] (Phone)

██████████  
██████████  
██████████@bsfillp.com

-----Original Message-----

**From:** Vadim Pozharskyi [[v.pozharskyi.ukraine@██████████](mailto:v.pozharskyi.ukraine@██████████)]  
**Sent:** Thursday, June 26, 2014 03:37 AM Eastern Standard Time  
**To:** Hunter Biden  
**Cc:** Heather King; Devon Archer; Katie Dodge  
**Subject:** Re: Privileged and Confidential (MLS and FTI: going forward)

Dear Heather and all,

please agree time that would be available for all, meaning you, Hunter and Devon and I will adjust, today or tomorrow.

Also, I believe we should have firstly our internal team talk. And built a joint position towards our service providers, meaning MLS and FTI. ( From this point I treat you , Heather and BSF as part of our internal Burisma team-)

Therefore I believe it would be best if we discuss the points I raised between our self and then transfer to the MLs and FTI my comments provided earlier together with outcomes we will reach during our conversation and let them come back with adjusted work program.

In addition to my yesterday comments please consider few additional ones below with regard to FTI.

Following up to the 2 point as to FTI in my yesterday letter I believe that we may suggest to FTI to cut few items in their Plan or reduce the spectrum of work within some of Plan items.

Those Plan items that could be discussed are the following:

Training of Spokespeople

Introductory media meeting, could be reconsidered only to those ones that will most probably result in tangible short and middle term outcomes tha I mentioned yesterday

Introductory meetings with trade organizations, as above

Website and internet resource work, could be done in most parts by side with involvement FTI for final revision only

The later changes could also allow us negotiate the reduction with regard to offered 60 000\$ monthly fee.

Together with that we could ask MLs and FTI accumulate their resources and efforts while trip of mine to US in July and during and surrounding Board Meeting in sep-oct in Washington.

Best, vadym

2014-06-26 1:53 GMT+03:00 Hunter Biden <[hbiden@rosemontseneca.com](mailto:hbiden@rosemontseneca.com)>:

yes

R. Hunter Biden  
Rosemont Seneca Partners  
Washington D.C.

[REDACTED]

On Jun 25, 2014, at 5:04 PM, Heather King <[\[REDACTED\]@BSFLLP.com](mailto:[REDACTED]@BSFLLP.com)> wrote:

Could we speak tomorrow at 11:30am Washington time? Please let me know if you would like for me to invite MLS and/or FTI to the call as well, in order to work through the comments you noted below.

**Heather King, Esq.**

**Partner**

BOIES, SCHILLER & FLEXNER LLP

5301 Wisconsin Avenue, N.W.

Washington, D.C. 20015

[REDACTED]  
[REDACTED]  
[REDACTED]

[\[REDACTED\]@bsflp.com](mailto:[REDACTED]@bsflp.com)

**From:** Devon Archer [<mailto:darcher@rosemontseneca.com>]

**Sent:** Wednesday, June 25, 2014 2:04 PM

**To:** Vadim Pozharskyi

**Cc:** Heather King; Hunter Biden

**Subject:** Re: Privileged and Confidential (MLS and FTI: going forward)

Thanks Vadim. I am available anytime tomorrow morning before 12:30pm EST.

On Wed, Jun 25, 2014 at 2:00 PM, Vadim Pozharskyi

<[v.pozharskyi.ukraine@\[REDACTED\]](mailto:v.pozharskyi.ukraine@[REDACTED])> wrote:

Dear Heather,

Having carefully studied all the materials that you've sent and after internal discussions, please find below my thoughts in this regard, that are subject to our joint inclusive discussion.

Following the above, kindly suggest that we all have a dicussion maybe tomorrow over the phone with you, Devon, Alan and Hunter if he I savailable.

best, Vadym

2014-06-25 20:56 GMT+03:00 Vadim Pozharskyi  
<[v.pozharskyi.ukraine@\[REDACTED\]](mailto:v.pozharskyi.ukraine@[REDACTED])>:

Dear Heather,

Having carefully studied all the materials that you've sent and after internal discussions, please, find below my thoughts in this regard:

As to the MLS, we agree with your point that they've been working and we'll follow with your suggestion to make the engagement as of June 17, 2014.

Let's have it signed for each separate month. But before we do that we need to hold a thorough and detailed discussion as to the key point that is of significant importance to our side - these are the short term/immediate results of the MLS work. And, please, let me elaborate here. The core work done by the MLS with your assistance comes down to the meetings with high and middle level officials. The ultimate goal being as widely described in the report is raising awareness of Burisma in the West, building relations, forming opinions, etc. and having fully realized the importance of the last point, we're of opinion that short-term results must also come together. Therefore, for the next engagement month (starting form June 17) we have to discuss how the meetings that already took place and those that are going to happen could bring what we all need - concrete and feasible results. Here, I would like to offer a few suggestions:

- 1) a letter of request from one of the Senators or a Senate/House committee could be sent to the high level Ukrainian authorities, US embassy in Ukraine with the idea of presenting/lobbying the interests of Burisma or expressing concerns and/or suggesting that Burisma representatives should meet with the authorities of Ukraine, take part in forming new energy sector policies or contribute into them.
- 2) Such a letter could also be addressed to Burisma directly and publicly express support for the company.
- 3) Facilitating concrete meetings of Burisma officials with the US officials and US officials with Ukrainian ones with regard to Burisma, etc.
- 4) Organizing and facilitating meetings of Burisma officials with Ukrainian government.
- 5) Putting on the website a part of your report about the meetings and going public with that for PR purposes.

As to the FTI, a communication plan that was presented to us by the FTI is indeed of a very professional and comprehensive nature and we'll be ready to follow through with our engagement on a monthly basis, but before we do that we have to negotiate the following points:

- 1) First and foremost, we believe that immediate concrete results should appear in the next engagement period and that could be done in a form of publications/interviews/articles/op-eds, etc. either on behalf of Burisma or with its key officials.
- 2) The suggested communication plan could be made less broad, more to the point and substance-oriented, since as of today it looks like a fully-fledged PR company, and what we're looking for is a concrete short-term action plan.

Best,  
Vadim

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